

	Jan -Dec 2024 Actual	Jan-Sept 2024 Actual	Jan-Sept 2025 Actual	Jan - Dec 2025 Projected	Budget 2025	Budget 2026
INCOME						
Associated Revenue						
Curriculum Sales	\$25,135.00	\$16,000.00	\$8,670.00	20,000	\$ 27,000	\$ 23,325
Restricted: Book of Common Camping			\$135.00			
Total Associated Revenues	\$25,135.00	\$16,000.00	\$8,805.00	22,000	\$ 27,000	\$ 23,325
Investment/Interest	\$0.00	\$0.00	\$1,451.86	9,000	\$ 6,900	\$ 3,450
Contributions						
Contributions -Individuals	\$55,198.92	\$14,119.96	\$12,826.84	62,000	\$ 63,500	\$ 80,000
Contributions - Business	\$1,496.00	\$1,087.20	\$1,257.30	1,600	\$ 1,600	\$ 1,600
Contributions - Member Organizations	\$64,838.86	\$17,330.00	\$19,060.00	73,000	\$ 80,000	\$ 75,000
Contributions - Grants	\$4,319.00	\$0.00	\$0.00	4,000	\$ 4,000	\$ 4,000
Contributions - In Kind Expenses			\$0.00	-		\$ -
Contributions - ELCA	\$10,000.00	\$7,500.00	\$7,500.00	15,000	\$ 15,000	\$ 15,000
Contributions - ELCA Event Scholarship	\$0.00	\$0.00	\$0.00	-		\$ -
Contributions - Cong's & Other Orgs.	\$18,054.75	\$16,348.50	\$15,761.96	22,000	\$ 22,000	\$ 17,000
Total Contributions	\$153,907.53	\$56,385.66	\$56,406.10	177,600	\$ 186,100	\$ 192,600
Business/Ministry Partner Memberships	\$600.00	\$600.00	\$1,200.00	1,200	\$ 600	\$ 1,600
Income from Educational Events						
Territory Gatherings	\$0.00	\$0.00	\$0.00	-	\$ -	
Fall Conference - participants	\$103,934.10	\$44,424.10	\$0.00	-	\$ -	\$ 89,400
Fall Conference Exhibitors/Ministry Partner	\$8,140.00	\$5,020.00	\$0.00	-		\$ 10,800
Conference Major Sponsorships	\$15,095.00	\$11,250.00	\$18,000.00	18,000		\$ 7,250
BTE/LTE Income	\$22,560.00	\$9,970.00	\$15,400.00	28,000	\$ 20,100	\$ 25,600
Interim Executive Director School	\$0.00	\$0.00	\$0.00	-	\$ -	\$ 14,000
Executive Director Gathering	\$1,170.00	\$0.00	\$13,180.00	14,680	\$ 12,125	\$ -
Total Education Events Income	\$150,899.10	\$70,664.10	\$46,580.00	60,680	\$ 32,225	\$ 147,050
Special Events - Auction	\$32,054.00	\$0.00	\$100.00	32,000	\$ 26,500	\$ 25,000
Total Inclusion! Funded Line Item	\$0.00	\$0.00	\$0.00	-	\$ -	\$ 16,500
Miscellaneous Income	\$0.00	\$0.00	\$14.81	15	\$ -	\$ -
TOTAL INCOME	\$362,595.63	\$143,649.76	\$114,557.77	302,495	\$ 279,325	\$ 409,525
EXPENSES						
Contract Services						
Curriculum Development	\$26,825.00	\$26,825.00	\$27,180.00	27,180	\$ 26,975	\$ 24,475
Educational Events Coordinator	\$3,900.00	\$2,925.00	\$4,500.00	6,000	\$ 4,025	\$ 8,100
Conference Coordinator	\$3,900.00	\$2,925.00	\$0.00	-	\$ -	\$ -
LOM Admin Contract	\$22,980.00	\$17,235.00	\$17,730.00	23,640	\$ 23,000	\$ 11,820
LOM Bookkeeper Contract	\$11,340.00	\$8,505.00	\$8,820.00	11,760	\$ 11,750	\$ 12,144
Communications Coordinator & News Editor	\$8,040.00	\$6,030.00	\$6,210.00	8,280	\$ 8,265	\$ 4,140
Contract Services Conference Support	\$9,422.66	\$331.90	\$1,333.51	4,000	\$ 3,000	\$ 6,000
Recommendation for part-time Associate Director	\$0.00	\$0.00	\$0.00	-	\$ -	\$ 23,000
Total Contract Services	\$86,407.66	\$64,776.90	\$65,773.51	80,860	\$ 77,015	\$ 89,679
Executive Director Expenses						
Payroll Taxes	\$7,619.40	\$5,714.55	\$5,921.10	7,657	\$ 7,657	
Salary, Benefits, Taxes package	\$99,600.00	\$74,700.00	\$77,400.00	103,200	\$ 103,200	\$ 115,000
	\$0.00	\$0.00	\$0.00	-		
Director Travel	\$3,326.82	\$1,572.25	\$2,564.85	3,500	\$ 8,000	\$ 15,000
Worker's Comp (Annual)	\$929.00	\$6.00	\$0.00	1,200	\$ 1,200	\$ 1,350
Director Office Expenses	\$0.00	\$153.27	\$50.45	100	\$ 300	\$ 1,000
Total Executive Director	\$111,475.22	\$82,146.07	\$85,936.40	115,657	\$ 120,357	\$ 132,350

	Jan -Dec 2024 Actual	Jan-Sept 2024 Actual	Jan-Sept 2025 Actual	Jan - Dec 2025 Projected	Budget 2025	Budget 2026
Strategic Planning Process					\$ -	\$ -
Educational Events						
Fall Conference Expenses	\$94,024.43	\$2,007.25	\$4,233.65	17,000	\$ -	\$ 83,500
BTE/LTE - General Expenses	\$12,783.98	\$1,000.00	\$3,706.74	24,000	\$ 19,370	\$ 25,600
Compass Points	\$642.12	\$642.12	\$1,398.81	1,399	\$ 1,500	\$ 1,500
Interim Exec Director School	\$0.00	\$0.00	\$0.00	-	\$ -	\$ 14,000
Exec Directors Gathering	\$0.00	\$0.00	\$12,794.67	12,795	\$ 12,125	\$ -
Total Education Expenses	\$107,450.53	\$3,649.37	\$22,133.87	55,194	\$ 32,995	\$ 124,600
Collaborative Meetings & Projects						
ACA Faith-Based Character Initiative			\$1,098.00	1,098	\$ -	\$ -
Conference Swap Exhibitors	\$0.00	\$0.00	\$0.00	-	\$ -	\$ 2,275
Outdoor Ministries Connection	\$2,526.85	\$2,526.85	\$3,015.81	3,016	\$ 2,800	\$ 11,975
Total Collaborative Meetings & Projects	\$2,526.85	\$2,526.85	\$4,113.81	4,114	\$ 2,800	\$ 14,250
Organizational Meeting Expenses	\$15,080.81	\$6,212.14	\$2,122.41	23,000	\$ 20,000	\$ 17,000
Membership Benefits (Discounts)	\$1,155.00	\$0.00	\$1,155.00	1,155	\$ 1,200	\$ 1,200
Special Events: Run4Camp Replacement	\$0.00		\$0.00	-		\$ -
Promotional Expense	\$114.44	\$114.44	\$46.84	500	\$ 1,500	\$ 250
Development Expense	\$0.00	\$0.00	\$0.00	2,000	\$ 2,000	\$ 2,500
Bank Fees/ Credit Card Fees	\$5,862.75	\$2,261.30	\$1,502.82	3,000	\$ 3,000	\$ 6,000
Office Supplies Expenses	\$793.01	\$333.47	\$41.14	500	\$ 600	\$ 800
Postage Expenses	\$359.05	\$203.20	\$311.50	470	\$ 250	\$ 500
Legal/Audit Expense	\$3,000.00	\$3,000.00	\$3,200.00	3,200	\$ 3,000	\$ 3,200
Licenses and Website Expenses	\$4,249.92	\$3,585.96	\$3,729.38	5,000	\$ 4,600	\$ 5,530
Special Events: Auction Exp	\$1,833.42	\$2,333.42	\$2,305.00	2,800	\$ 2,500	\$ 2,200
Insurance Expense	\$1,129.00	\$1,129.00	\$1,206.00	1,206	\$ 1,300	\$ 1,300
Dues and Subscriptions	\$0.00	\$0.00	\$0.00	-	\$ -	\$ -
Recognitions	\$6,052.91	\$220.00	\$0.00	6,000	\$ 6,000	\$ 7,000
Contingency/Misc Expense	\$82.12	\$82.12	\$0.00	-		\$ -
Summer Recruiting staff app	\$0.00	\$0.00	\$0.00	-		\$ -
Friends Not Yet Met Campaign	\$0.00	\$0.00	\$0.00	-		\$ -
TOTAL EXPENSES	\$347,572.69	\$172,574.24	\$191,455.27	304,656	\$ 279,117	\$ 408,359
TOTAL NET INCOME	\$15,022.94	(\$28,924.48)	(\$76,897.50)	(2,161)	\$ 208	\$ 1,166