				1				
	I D 2022	I G (2022	T G (2024					
	Jan-Dec 2023 Actual	Jan-Sept 2023 Actual	Jan-Sept 2024 Actual	Projected	Budget 2024	Budget 2025		
	Actual	Actual	Actual	Projecteu	2024	Buuget 2025		
INCOME								<u> </u>
Associated Revenue								
Curriculum Sales	\$26,195.00	\$15,975.00	\$16,000.00	\$26,750	\$26,975	. ,		
Total Associated Revenues	\$26,195.00	\$15,975.00	\$16,000.00	\$26,750	\$26,975			
Investment/Interest	\$946.77	\$946.77	\$0.00	\$0	\$0	\$ 6,900		<b></b>
Contributions	05604103	022 252 02	01.110.06	450.000	<b>472</b> 000	<b>.</b>		
Contributions -Individuals	\$56,841.83	\$23,352.92	\$14,119.96	\$53,000	\$72,000			
Contributions - Business	\$690.60	\$341.30	\$1,087.20	\$1,428	\$1,600			
Contributions - Member Organizations	\$81,552.58	\$28,998.75	\$17,330.00	\$72,000	\$80,000			
Contributions - Grants	\$3,750.00	\$0.00	\$0.00	\$4,000	\$3,000	\$ 4,000		
Contributions - In Kind Expenses	610,000,00	\$0.00	67.500.00	¢40.000	¢10.000	ć 15.000		
Contributions - ELCA	\$10,000.00	\$7,500.00	\$7,500.00	\$10,000	\$10,000	\$ 15,000		
Contributions - ELCA Event Scholarship	\$0.00	\$0.00	\$0.00	¢22.000	¢12.000	<del>\$ 22.000</del>		
Contributions - Cong's & Other Orgs.	\$13,716.74	\$8,126.25	\$16,348.50	\$22,000				
Total Contributions  Business/Ministry Partner Memberships	\$166,551.75 \$1,650.00	\$68,319.22	\$56,385.66 \$600.00	\$162,428 \$600		\$ 182,600 \$ 600	<del> </del>	<del> </del>
	\$1,630.00	\$1,100.00	\$600.00	\$600	\$1,300	\$ 600		<u> </u>
Income from Educational Events Territory Gatherings	\$2,970.00		\$0.00	\$0	\$0	\$ -	<del> </del>	<del> </del>
Fall Conference - participants		\$61,473.06	\$44,424.10	· ·				<del> </del>
Fall Conference - participants  Fall Conference Exhibitors/Ministry Partner	\$87,973.06 \$6,425.00	\$3,525.00	\$5,020.00	\$95,115 \$13,670			<del>                                     </del>	<del>                                     </del>
Conference Major Sponsorships	\$12,500.00	\$3,750.00	\$11,250.00	\$13,670			<del>                                     </del>	<del> </del>
BTE/LTE Income	\$20,322.10	\$17,437.10	\$9,970.00	\$13,230	\$13,000			<del> </del>
Interim Executive Director School	\$20,322.10	\$0.00	\$9,970.00	\$20,300	\$14,400		<del>                                     </del>	<del> </del>
Executive Director Gathering	\$9,980.00	\$9,980.00	\$0.00		\$0			
Total Education Events Income	\$140,170.16	\$96,165.16	\$70,664.10	\$142,535		, ,		
Special Events - Auction	\$33,945.48	\$0.00	\$0.00	\$27,500	\$27,500			
Special Events - Auction  Special Events Run4Camp	\$0.00	\$0.00	\$0.00	\$21,500	\$27,300	. ,		
Miscellaneous Income	\$150.00	\$0.00	\$0.00		\$0			
Summer staff recruiting app	\$0.00	\$0.00	\$0.00		\$0			
TOTAL INCOME	\$369,609.16	\$182,506.15	\$143,649.76	\$359,813	\$372,375	•		
	4000,000	, , , , , , , , , , , , , , , , , , ,	42.0,000.0	4000,000	40.1=,0.10	<del>-</del>		
EXPENSES								
Contract Services								
Curriculum Development	\$24,927.38	\$24,675.00	\$26,825.00	\$26,975	\$26,975	\$ 26,975		
Educational Events Coordinator	\$3,840.00	\$2,880.00	\$2,925.00	\$3,900	\$3,900			
Conference Coordinator	\$3,840.00	\$2,880.00	\$2,925.00	\$3,900	\$3,900			
LOM Admin Contract	\$22,320.00	\$16,740.00	\$17,235.00	\$23,000	\$23,000			<del>                                     </del>
LOM Bookkeeper Contract	\$11,040.00	\$8,280.00	\$8,505.00	\$11,350	\$11,350			†
Communications Coordinator & News Editor	\$5,600.00	\$4,200.00	\$6,030.00	\$8,024	\$8,000			<u> </u>
Contract Services Conference Support	\$5,209.11	\$1,018.78	\$331.90	\$10,700	\$13,375			†
LOM Staff Recruiting Coordinating	\$0.00	\$0.00	\$0.00	\$0				1
Total Contract Services	\$76,776.49	\$60,673.78	\$64,776.90	\$87,849	\$90,500			
			-					
<b>Executive Director Expenses</b>								
Payroll Taxes	\$7,513.83	\$5,635.37	\$5,714.55	\$7,657	\$7,657	\$ 7,657		
Wages	\$98,220.00	\$73,665.00	\$74,700.00	\$99,700	\$99,700	\$ 99,700		
(Wages: Exec Dir Restricted Funds)	\$0.00		\$0.00					
Director Travel	\$10,447.11	\$6,140.95	\$1,572.25	\$5,000	\$10,000			
Worker's Comp (Annual)	\$999.00	-\$57.00	\$6.00	\$1,056	\$1,056	\$ 1,200		
Director Office Expenses	\$102.44	\$54.99	\$153.27	\$250	\$500	\$ 300		
Total Executive Director	\$117,282.38	\$85,439.31	\$82,146.07	\$113,663	\$118,913	\$ 116,857		
Strategic Planning Process					\$0	\$ -		
Educational Events Fall Conference Expenses	\$74,037.83	\$10,359.91	\$2,007.25	\$92,867	\$101,115			

	T			Ī			
	Jan-Dec 2023	Jan-Sept 2023	_		Budget		
DEPOT TO A LE	Actual	Actual	Actual	Projected	2024	Budget 2025	
BTE/LTE - General Expenses	\$17,851.80	\$5,688.00	\$1,000.00	\$22,580			
Compass Points	\$152.50	\$152.50	\$642.12	\$1,300	. ,		
Interim Exec Director School	\$2,880.00	012 220 22	\$0.00	40	\$0		
Exec Directors Gathering	\$12,330.33	\$12,330.33	\$0.00	\$0			
Total Education Expenses  Collaborative Meetings & Projects	\$107,252.46	\$28,530.74	\$3,649.37	\$116,747	\$119,640	\$ 32,995	
Conference Swap Exhibitors			60.00	\$0	\$230	\$ -	
Outdoor Ministries Connection	£2.620.20	£2 620 20	\$0.00		\$3,170		
Total Collaborative Meetings & Projects	\$2,630.30	\$2,630.30	\$2,526.85	\$2,527			
	\$2,630.30	\$2,630.30		\$2,527	\$3,400		
Organizational Meeting Expenses  Membership Benefits (Discounts)	\$13,967.39 \$1,155.00	\$4,681.77 \$1,155.00	\$6,212.14 \$0.00	\$15,000 \$1,200	\$11,700 \$1,200		
Special Events: Run4Camp Replacement	\$1,133.00	\$1,133.00	\$0.00	\$1,200	\$1,200		
Promotional Expense	\$6,383.94	\$5,243.90	\$114.44	\$0	\$0 \$750		
Development Expense	\$5,243.90	\$662.68	\$0.00	\$1,500	\$2,250		
	· ·		\$2,261.30				
Bank Fees/ Credit Card Fees Office Supplies Expenses	\$1,473.02 \$5,454.95	\$3,147.46 \$93.54	\$2,261.30	\$7,000 \$600	\$7,000 \$600	<u> </u>	
	\$5,454.95	\$93.34 \$147.95	\$333.47	\$600 \$250	\$600 \$400		
Postage Expenses	\$143.33 \$372.35	\$14/.93	\$203.20	\$250	5400	<del>ې 250</del>	
Legal/Audit Expense	\$3/2.33	\$0.00	\$3,000.00	\$3,000	\$2,750	\$ 3,000	
Licenses and Website Expenses		· ·	\$3,585.96	\$4,600			
Special Events: Auction Exp	\$3,730.97 \$0.00	\$2,603.97 \$595.00	\$3,383.96	\$4,600 \$2,500			
Insurance Expense	\$1,039.00	\$1,039.00	\$1,129.00	\$1,200	\$1,200		
Dues and Subscriptions	\$1,039.00	\$1,037.00	\$1,129.00	\$1,200 \$0	\$1,200		
Recognitions	\$4,079.89	\$37.47	\$220.00	\$1,600	\$5,000	\$ 6,000	
Contingency/Misc Expense	\$0.00	\$37.47	\$82.12	\$1,000	\$0,000	3 0,000	
Summer Recruiting staff app	\$0.00	\$0.00	\$0.00	\$0 \$0	\$0 \$0		
Friends Not Yet Met Campaign	\$0.00	\$0.00	\$0.00	\$0 \$0			
TOTAL EXPENSES	\$349,735.57	\$196,681.87	\$172,574.24	\$359,236		\$ 275,617	
TOTAL NET INCOME	\$19,873.59	-\$14,175.72	(\$28,924.48)	\$53 <i>)</i> ,230	\$257		
TOTAL NET INCOME	\$17,673.37	-914,173.72	(\$20,724.40)	φ311	\$237	<b>3</b> 208	
	1						
	1						
	1						
	1						
	1						